



**The Institute of Chartered
Accountants of India (ICAI)**
(Set up by an Act of Parliament)

5th Batch

of Certificate Course on
**Overseas Outsourcing
Services (US Market)**

21st October, 2024 to 20th November, 2024
Timing : 2:00 PM - 5:00 PM IST

Through Virtual Mode

30 Structured CPE Hours

20
Days

60
Hours

100 Seats Only

- Only Member of ICAI are eligible for registration
- 75% attendance is mandatory for taking the assessment test

**Last Date of Registration: 15th October, 2024 Fees:
INR 15,000 + 18% Applicable GST (2700) = 17,700/-**

Further details and Registration Link

<https://learning.icai.org/committee/cditswto-oos-5th/>



Organised by: Development of International Trade, Services & WTO Directorate



CA Ranjeet Kumar Agarwal
President, ICAI



CA Dheeraj K Khandelwal
Convenor

About the Directorate

The Directorate for Development of International Trade, Services, and WTO of ICAI aims at promoting bilateral investments in order to align with PM Modi's vision and spotlighting accounting and finance as crucial export services to be vital amidst global service trade growth and India's expanding FTAs. This emphasis offers Chartered Accountants diverse opportunities, evident in ICAI's global footprint, showcasing their international reach. Beyond branding, the Directorate aids trade navigation, fosters expertise, connects professionals, and influences policy. Its role extends to providing a robust global networking platform, vital for India's aim to elevate Accountancy within WTO guidelines. Through collaboration and expertise, the Directorate advances CAs' interests, contributing significantly to India's global trade aspirations.

Under the aegis of the Directorate of ICAI to pave a long way in promoting accounting and finance services globally; we aim to significantly advance the promotion of accounting and finance services on a global scale.

About the Certificate Course

A certificate course on overseas outsourcing services is designed to equip members with the knowledge and skills needed to navigate the complexities of outsourcing business functions to international service providers. The course aims to focus on key areas like Understanding the fundamentals of Accounting outsourcing, Differentiating between various outsourcing Softwares, Trends, challenges, and opportunities in the international outsourcing market, Effective communication strategies in a global context, Analyzing realworld case studies to understand successful and challenging overseas outsourcing initiatives and many more.

The future of the profession lies in its ability to change, evolve, and adapt to the changing environment, which is a central element of the various reforms. This Certificate Course envisages acquainting them with the evolving outsourcing services in the economy, equipping the members with the futuristic skills etc in Overseas Outsourcing landscape and practices in the changing environment to help protect the public interest. The target jurisdictions for this certificate course include the United States, Australia, and the United Kingdom. We have already launched the course in the U.S. market and will soon be introducing it to the Australian market as well.

5TH BATCH - CERTIFICATE COURSE ON OVERSEAS OUTSOURCING SERVICES (US MARKET) (2pm to 5pm IST)

DATE	DAY	CONTENT
GENERAL MODULE		
21-Oct-2024	Monday	Introduction of accounting outsourcing and Export entrepreneurship skills: Preparation of an effective Accounting outsourcing contract, other documentation related to export entrepreneurship, benefits and problem associated to accounting outsourcing. To understand that comprehensive approach that combines education, mentorship, access to resources, government support, and collaboration which can enhance export entrepreneurship skills and help entrepreneurs succeed in the global marketplace .
22-Oct-2024	Tuesday	Project management services: Budgeting, Projection, Accounting and Cost control, Coordination of subcontractors' work, Assist in the preparation of feasibility study of new project and expansion schemes.
23-Oct-2024	Wednesday	Capital Financing and Assets management: Corporate finance including debt financing, equity financing and venture capital services. Portfolio management, fixed Assets register, transfer of assets etc.
24-Oct-2024	Thursday	Virtual CFO services - 1) Background 2) Emerging Trends & Opportunities including early mover advantage 3) Comparison - Existing Accounts Manager vs Virtual CFO 4) Services in Virtual CFO Practice 5) Technology & Virtual CFO 6) Case Studies
SPECIFIC MODULE		
25-Oct-2024	Friday	Accounting software : Training on Cloud based accounting technology and accounting software e.g. Xero, SAP, NetSuite, AI, Cloud computing
28-Oct-2024	Monday	
29-Oct-2024	Tuesday	Payroll management : Payroll processing, viewing and storage of payroll ledgers, reports, remission of taxes and other deductions.
30-Oct-2024	Wednesday	
04-Nov-2024	Monday	Communication skills, ethics and performance metrics : effective communication techniques, cross-cultural communication, professional ethics, compliance with US regulations, performance metrics like KPIs and productivity analysis, and strategies for marketing outsourcing services to the US market.
05-Nov-2024	Tuesday	Valuation services : Valuation services, Value chain analysis, Forensic accounting, Internal Audit, Data security.
06-Nov-2024	Wednesday	

SPECIFIC MODULE

07-Nov-2024	Thursday	Working capital management : Working capital management, liquidity management, capital structure analysis of capital investment proposals.
08-Nov-2024	Friday	Financial statement preparation and schedules : US Gaap, managing accounts payable and receivable, cash flow forecasting etc.
11-Nov-2024	Monday	Financial statement preparation and schedules : Preparation of financial statements, schedules and disclosures as per IFRS,
12-Nov-2024	Tuesday	International Collaboration : Acquisition services (including JV which including external financial reports), advising management on amalgamations, reconstructions, takeovers and expansion schemes.
13-Nov-2024	Wednesday	
14-Nov-2024	Thursday	Taxation : Preparation and filling of corporate tax returns and all other kind of tax returns, SEZ and FTZ compliances.
18-Nov-2024	Monday	
19-Nov-2024	Tuesday	Case Studies : Training on recent case study
20-Nov-2024	Wednesday	
05-Dec-2024	Thursday	Assessment Test

Testimonials

This session exceeded my expectations. The knowledge shared was not only relevant but also delivered in a manner that kept us engaged throughout

I appreciated the interactive format, which encouraged participation and deepened our understanding. Truly a valuable learning opportunity.

A concise and powerful session that balanced theory and practice effectively. The insights gained will definitely enhance my professional approach.

An eye-opening experience that provided practical insights. The speaker's expertise made complex topics accessible and engaging.

Wonderful, Inspirational and Insightful Session. Great Initiative by ICAI and Learned Speaker parted knowledge in ver lucid way.

Lots of new pointers and guidance received. The session was very informative.

The session timing was ideal, crisp and to the point.

Faculties sessions are very insightful as not only do they give practical approach but shares real life examples.



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